

**SOLE SOURCE JUSTIFICATION
DETERMINATION AND FINDINGS**

Description: Continuing the Preventative
Maintenance and Service
Agreement for APC Equipment

Date: February 14, 2024

Department: Office of Facilities Management
Infrastructure & Environmental
Engineering Section (IEE)

Vendor Number: 1000019080

Dollar Value: \$38,382.74

Work Order #: not yet assigned

STATEMENT OF REQUIREMENT:

Fairfax County Public Schools (FCPS), Department of Facilities and Transportation Services (FTS), had data and server room equipment installed at Sideburn Support Center in January 2012 for \$269,711.56. The data/server room equipment installation was procured from GTSI Corp (County Contract #RQ09-997736-42D). The equipment installed was American Power Conversion (APC) equipment, which was performed by Compu Dynamics, LLC a subcontractor to GTSI Corp on the above contract.

An initial Sole Source justification was prepared and issued, with contract award on February 13, 2012, in the amount of \$12,290.40 for the service of six (6) pieces of APC cooling system equipment installed. A preceding sole source justification was prepared and issued on January 31, 2013, with contract award in the amount of \$47,389.56, for two-year maintenance and service of the APC cooling equipment installed. Since the initial maintenance and service contract, 2-year sole source contracts had been awarded to CompuDynamics to continue the maintenance and service of the existing server equipment at Sideburn Support Center. With the age of the equipment, in the last three years only 1-year sole source contracts have been awarded with the most recent contract being awarded January 24, 2023, and expiring February 13, 2023. This sole source contract will be for one year only.

The equipment's End of Service Life (EOSL) was December 31, 2021, although by participating in the Modular Power Revitalization Service (MPRS) services agreement prior to the EOSL date, has allowed and allows FCPS access to components for this system that are no longer manufactured.

FINDINGS:

Compu Dynamics, LLC is the only firm certified by APC to perform maintenance and service of the APC cooling equipment installed. Compu Dynamics is the only firm able to offer this service agreement and able to perform the warranty or maintenance service on the APC equipment. All other APC Service Partners re-sell APC services only and do not have the technical expertise, onsite maintenance, or authorization from the Manufacturer to work on APC equipment. Compu Dynamics, LLC is the local authorized representative and is equipped to perform this work.

**Sole Source Justification
Determination and Findings
Page Two**


DETERMINATION:

The APC cooling system equipment will continue to require service and maintenance to the end of the life of the equipment, approximately 12 years +/- . Currently the equipment is entering the beginning of year thirteen (13). It is recommended that a Notice to Proceed be issued to Compu Dynamics, LLC in the amount of \$38,701.25 to extend and continue the maintenance and service agreement for the existing APC equipment at Sideburn Support Center while also monitoring and extending the life of the UPS and modular batteries.

APPROVED:

Program Manager:  **Date:** 2/14/24
Lucy Q. Dong

Executive Director:  **Date:** 2/15/24
Justin R. Moss

**Chief Facilities and:
Capital Programs**  **Date:** 2/15/24
Janice M. Szymanski